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The Fat Smoker metaphor is that fat smokers know that they should stop smoking,

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eat less and exercise more - but that they are demotivated by the scale of the whole journey and can find any number of reasons for not taking the first step.

~~Amazon.com: Strategy and the Fat Smoker: Doing What's ...~~

The Fat Smoker metaphor is that fat smokers know that they should stop smoking, eat less and exercise more - but that they are demotivated by the scale of the whole journey and can find any number of reasons for not taking the first step.

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Strategy and the Fat Smoker: Doing What's Obvious But Not Easy 274. by David Maister. Hardcover \$ 29.99. Ship This Item — Qualifies for Free Shipping Buy Online, Pick up in Store Check Availability at Nearby Stores. Sign in to Purchase Instantly. Members save with free shipping everyday! See details.

~~Strategy and the Fat Smoker: Doing What's Obvious But Not ...~~

Personally and professionally, we already know that we should do: lose weight, give up smoking, exercise more. In business, strategic plans are also stuffed with familiar goals: build client relationships, act like team players, provide fulfilling, motivating careers.

~~Strategy Fat Smoker — David Maister~~

Strategy and the Fat Smoker "David Maister reminds us remorselessly that

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knowing what your company needs to do is relatively obvious: the test for us all is actually making it happen.

~~David Maister.com > Strategy and the Fat Smoker~~

Strategy & The Fat Smoker. I've been doing consulting for a very significant part of my career and therefore know a thing or two about all the critical aspects of running a professional services firm (client service, practice management, business development, etc.).

~~Strategy & The Fat Smoker~~

Strategy and the Fat Smoker Quotes

- Highly selective recruitment
- A 'grow your own' people strategy as opposed to heavy use of laterals, growing only as fast as people could be developed...
- Intensive use of training as a socialization process
- Rejection of a 'star system' and related individualistic ...

~~Strategy and the Fat Smoker Quotes by David H. Maister~~

The Fat Smoker metaphor is that fat smokers know that they should stop smoking, eat less and exercise more - but that they are demotivated by the scale of the whole journey and can find any number of reasons for not taking the first step.

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~~STRATEGY & THE FAT SMOKER: Doing What's Obvious But Not ...~~

That conundrum is what David Maister calls the "fat smoker syndrome" and is the driving theme he explores his newest book (the aptly titled) Strategy and the Fat Smoker. By John Baldoni 3 ...

~~Leadership: Lessons from a "Fat Smoker"~~

'Strategy and the Fat Smoker' New book review for Strategy and the Fat Smoker: Doing What's Obvious But Not Easy , by David H.

~~New Book Review: "Strategy and the Fat Smoker" (Erik on ...~~

It should actually be called 'Strategy for the Professional Service Firm and the Fat Smoker'.

~~Strategy and the Fat Smoker: Doing What's Obvious But Not ...~~

Strategy and the Fat Smoker Quotes □ Highly selective recruitment □ A 'grow your own' people strategy as opposed to heavy use of laterals, growing only as fast as people could be devel-1... □ Intensive use of training as a socialization process □ Rejection of a 'star system' and related individualistic ...

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~~Strategy And The Fat Smoker Doing Whats Obvious But Not ...~~

Strategy and the Fat Smoker is a masterpiece - a rare blend of wisdom, experience, and humility. Every manager, and anyone who works in a professional services firm, ought to read this lovely book. (Robert I. Sutton, Stanford Professor and co-author of The Knowing-Doing Gap.) --Robert I. Sutton, Stanford Professor and co-author of The Knowing-Doing Gap.

~~Strategy and the Fat Smoker; Doing What's Obvious But Not ...~~

pdf version Strategy and the Fat Smoker (published on ChangeThis.com). by David Maister 2005. Much of what professional firms do in the name of strategic planning is a complete waste of time, no more effective than individuals making New Year's resolutions.

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Strategy and the Fat Smoker If you do not, it is too easy to let yourself go and fool yourself as to how you are doing. But if you are the only one to see what the

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measurement says, the force for change will be minimal. Richard really went first in this book, just as he teaches.

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