

### Network Marketing For Dummies By Zig Ziglar

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amount of product recruit others to do the same. Sales volume is generated through a lot of people each buying and selling a small amount of product.

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Attraction marketing? When I first started in my network marketing business and heard this term, I had no clue what it was. It was a concept that was used by my upline, but not coming from a marketing background and being new to network marketing, I guess that explained why it took me a few months to really understand what attraction marketing was.

~~Attraction Marketing For Dummies—The Ultimate Guide~~

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